

Title
Manufacturing Transitions Director

Position Summary

Responsible for developing and executing a multiyear spares distribution center and MRO site roadmap to achieve an optimal manufacturing footprint aligned with the strategic needs of the CSS Strategic Business Unit. Identification of viable manufacturing network configuration options, develop tactical and strategic plans, prepare financial models and detailed end-to-end project planning, and execute approved manufacturing transition programs globally. Manage multiple integrated and interdependent projects of varying size and scope, and oversee project teams to ensure successful transition program execution. Interacts closely with suppliers and various internal stakeholders, including Supply Chain Management, Legal, Finance, Human Resources, IT, Business Units, and Meggitt global teams.

Essential Job Duties and Responsibilities *(Describe the major duties of the job. List the Essential Duties and Responsibilities in order of most time spent to least. To the right under the % column, include the % for each item or group of items that are to total 100%)*

Job Duty	%
<p>Strategy</p> <ul style="list-style-type: none"> Collaborate with CSS to define an overall strategy for its product portfolio to achieve an optimal manufacturing footprint, including tactical plans for the UK and US aftermarket locations' consolidation, and site and location plans to meet CSS global business needs. Perform financial modeling and analysis for tactical and strategic transition projects and initiatives (e.g. Core/Non-core) to assist in overall make/buy decisions and provide recommendations with regards to transition sequencing between sending and receiving sites. Define SBU/Aftermarket support needs for each transition and implement an Operating System in support of each transition that connects Group and SBU leadership and execution teams. Prepare financial models and assess prospective transition program feasibility through the utilization of capital budgeting methods such as net present value (NPR), internal rate of return (IRR) and project payback period, to determine whether the potential returns generated will meet a sufficient target benchmark. Serve as an effective interface between CSS Leadership, Group Manufacturing Strategy, SBUs and PLC and provide leadership to sending and receiving site project teams to ensure roles/responsibilities, deliverables, support and results are clearly communicated. 	40%
<p>Execution</p> <ul style="list-style-type: none"> Develop and implement effective communication plans to different levels within the organization by clearly articulating project plans, status, performance, risk analysis and providing timely and appropriate escalations when required. Responsible for coordinating and leading site closures, migrations, and transition of production. Lead global cross-functional teams to develop and plan financial models for footprint transition and rooftop consolidation, and achieve cross-functional consensus including SBU and PLC approvals. Achieve individual project and overall footprint rationalization in alignment with program objectives including schedules, and budgets (NPV, IRR, payback), while maintaining and enhancing customer performance. Conduct assessments of each facility, and partner with internal and external stakeholders to identify opportunities to improve manufacturing synergies and efficiencies. Lead the developing and ensuring deployment of the Meggitt Works Transfer process is consistently applied, lead "Phase Gate" presentations to the stakeholders and senior leadership to obtain "Go" / "No Go" decisions at critical decision points. Track financial results related to cost and saving of transition projects and report them regularly. Provide project management expertise, and promote a culture of teamwork, collaboration, and efficient resource utilization for all project teams and project support groups. 	60%
	100%

Supervisory Scope

Direct Reports - This position does not have

Financial Responsibility:

supervisory responsibilities for direct reports

Indirect Reports - Does not have direct reports, but may delegate work of others and provide guidance, direction and mentoring to indirect reports

Revenue Generated:

Project Budget: \$2 million

Travel and/or Driving Requirements

- Travel and Driving are essential duties and function of this job
- Travel up to 50%

Minimum Qualifications *The following are the minimum job-related qualifications which an individual needs in order to successfully perform the essential duties and responsibilities of the job*

Education Level: **(Required):** Bachelor's Degree or equivalent experience

(Preferred): Master's Degree or equivalent experience

Field of Study/Area of Experience:

- Extensive experience in aftermarket operations
- Experience of project or program management utilizing phase gate model
- Previous experience of systematically transitioning product lines and processes is essential
- Experience in site and supplier consolidation process and standard work
- Track record of building and maintaining customer/client relationships
- Lean / Six Sigma certification preferred

Skills, Knowledge and Abilities

- Executive level communication and presentation skills and experience
- Demonstrated competency in working within a highly matrixed, team environment
- Strong leadership and negotiation skills preferred
- Solid understanding of electrical and mechanical engineering fundamentals
- Familiarity with Federal Aviation Administration (FAA) and International Traffic in Arms Regulations (ITAR), and other related industry regulations
- Proficient in Project Management tools (i.e., MS Project) or similar project tool (s)
- Strong computer skills including proficiency with Microsoft Word, Excel, PowerPoint, Access, Outlook, and web-browsers
- Strong knowledge of the Meggitt Works Transfer Process and/or use of multi-step phase gate project management approach in an aftermarket /supply chain environment preferred
- Demonstrated ability to achieve results through influence in a cross functional engagement
- Ability to remain self-driven and highly motivated in a fast-paced environment
- Ability to interface with technical and business experts
- Ability to build strong relationships with key stakeholders (e.g. both external and internal)
- Demonstrated ability to perform financial analysis utilizing business acumen to provide viable recommendations regarding transition strategies to business and operations leadership preferred
- Ability to prioritize, delegate work, manage multiple projects within budget, and perform as a productive team leader and individual contributor
- Ability to work independently and prioritize duties with minimal supervision, in order to meet deadlines