

KYOCERA Tooling is a **leading manufacturer** of solid carbide and PCD tipped special cutting tools,

- providing expert tooling solutions
- an extensive range of special solid round shank tooling products and customised tooling solutions
- ongoing sales support to our customers from key engineering industries (aerospace, automotive & fluid power)
- our unique regrinding service RE • NEW <sup>TM</sup>.

We are an ambitious company seeking a competent candidate for our '**special cutting tools**' tooling division. Ideally based in the Midlands region, already working in a cutting tool **application role (min 2-3 years)**, be well connected in the industry having managed / supported sales in a similar role successfully.

You must also be prepared to travel nationally to support some of our key accounts.

We are interested in speaking to you, if like us; you are driven by success and feel you have what it takes to grow with us, further establishing the KYOCERA brand as a true market leader

### **Technical Consultancy**

You will provide technical guidance and head projects for existing customers, co-operating with our Tooling Development Department to assist in this process when required.

Using your knowledge of the key cutting tool industries you will identify future tooling development needs to help us grow and further establish the KYOCERA brand as a true market leader.

### **Skills, Experience, Attitude**

- educated as an engineer, technician or the like
- possessing a **solid background** in the use and application of cutting tools as a given, we expect you to also demonstrate your knowledge of production processes, quality demands and decision processes.
- fully versed in production, control and inspection methods.
- **Proven application capabilities are essential to be considered for this role**

As a person you are self motivated, pro-active with strong communication skills, able to create lasting relationships with your customers. Have the **enthusiasm** to strive for better results and help our existing team achieve new sales.

If you are ready for a demanding role with a growing company, have a positive outlook and a good attitude in exchange for a competitive remuneration package, then apply with current CV via our website link <https://www.kyocera-unimerco.co.uk/about-us/job/>